



**SCHWEIZER AIRCRAFT CORP.**  
A Subsidiary of Sikorsky Aircraft

ELMIRA/CORNING REGIONAL AIRPORT  
1250 SCHWEIZER ROAD • HORSEHEADS, NY 14845

04/11/08

Dear Supplier,

In our efforts for continuous improvement and to meet organizational objectives and corporate standards, Schweizer Aircraft Corp is presently implementing SAP.

The first question on your mind is probably: "What is SAP?" SAP is a big, complex, **integrated** computer application that will be used to manage the entire company. It is designed to reflect the real world of business as closely as possible. Essentially, it is a tool that Schweizer will use to effectively plan, execute, and manage all the company's activities.

This letter is to inform our supplier base of important facts. The planned implementation go-live date is mid-May 2008. All company transactions will be executed in the SAP environment and all company documents will change to a SAP format.

Schweizer Aircraft Corp will provide additional information relative to the SAP Implementation Project and examples of new documentation will be forthcoming.

Regards,

David Sandore  
Subcontract Administrator, SAP Implementation Team

John Donahue  
Purchasing Manager

Charles Evanich,  
Director, Supply Chain and Production Control